# Ben Grodeck

Email: b.grodeck2@exeter.ac.uk Mobile: +61-431-837-722

# Academic Positions

Postdoctoral Researcher University of Exeter	Exeter, United Kingdom 2024 - Present
Postdoctoral Researcher	Plön, Germany
Max Planck Institute (Dynamics of Social Behavior Group)	2023 - 2024

#### EDUCATION

Monash University PhD, Economics	Melbourne, Australia 2018 - 2023
University of Oxford (Global Priorities Institute) Visiting PhD student	Oxford, United Kingdom 2019, 2023
Monash University Honours Economics (First Class)	Melbourne, Australia 2017
Monash University Honours Philosophy (First Class)	Melbourne, Australia 2015
Monash University Bachelor of Arts and Commerce	Melbourne, Australia 2010-2014

### Research

# Job Market Paper

"No Intention to Profit, Yet Still Repugnant: Experimental Evidence for Outcome Based Repugnance." (with Nina Xue and Erte Xiao). Under Review.

# **Publications**

- Grodeck, B., & Grossman, P. J. (2024). Instantaneous positive reinforcement does not increase donations: Evidence from online experiments. Journal of Economic Behavior & Organization, 222, 446-460.
- Grodeck, B., Tausch, F., Wang, C., Xiao, E. (2023). To Insure or Not to Insure? Promoting Trust and Cooperation with Insurance Advice in Markets. European Economic Review, 104586.
- Grodeck, B., Schoenegger, P. (2023). Demanding the morally demanding: Experimental evidence on the effects of moral arguments and moral demandingness on charitable giving. Journal of Behavioral and Experimental Economics, 103, 101988.
- Schoenegger, P., & Grodeck, B. (2023). Concrete over abstract: Experimental evidence of reflective equilibrium in population ethics. In Experiments in Moral and Political Philosophy (pp. 43-61). Routledge.

# Working Papers

- "The Effect of Compassion Fade on Altruistic Behavior: Experimental Evidence for a Guilt Mitigation Account" (with Toby Handfield and Matthew Kopec).
- "Cooperating Across Generations: Reciprocal Cooperation and Intergenerational Exchange" (with Zach Freitas-Groff, Oliver Hauser, and Johannes Lohse).

# Works In Progress

- "Banking on the Future" (with Oliver Hauser and Christian Hilbe).
- "Giving More Together" (with Oliver Hauser.
- "Performance Based Donations" (with Claire Rimbaud and Alice Solda).

### Grants and Honours

Honorary Appointment (University of Exeter), 2023

Selected as Monash Representative at PhD Conference, 2022

Research Grant (£1,000) (Giving What We Can), 2021

Research Grant (£15,000) (Centre of Effective Altruism), 2021

Research Grant (\$10,000) (Centre of Effective Altruism), 2020

Global Priorities Fellowship (Forethought Foundation), 2019

Monash Departmental Scholarship (Monash University), 2018

Discovery Grant PhD Scholarship (ARC), 2018

Top student in Economics Honours (Monash University), 2017

Dean's Honours list (Monash University), 2017

Excellence award in Public Economics (Monash University), 2017

Excellence award in Econometrics (Monash University), 2017

Research Grant (\$500) (Monash University), 2017

#### Invited Presentations and Conferences

2024: Economics Seminar (University of Queensland), Economics Seminar (University of Cologne), ASFEE (Grenoble), ICSD (Leiden), Morals Markets Workshop (WZB, Berlin), IMEBESS (Riga)

2023: Is/Ought Conference (Wittenberg), ESA Europe (Exeter), ESA World (Lyon), SIN Workshop (Warwick), Economics Seminar (University of Birmingham), AYEW (Online)

2022: ANZWEE (Sydney), FUR (Ghent), ASFEE (Lyon), ESA Asia-Pacific (online)

2021: TIBER (online), Motivated Beliefs Workshop (Monash University Online), The Misinformation Lab Seminar (Deakin University), ESA World Conference (Online)

2020: ANZWEE (online), ESA world conference(online)

2019: ANZWEE (Monash University), 2nd Oxford Workshop on Global Priorities Research (Oxford University), Psychological Game Theory Workshop (Copenhagen), Effective Altruism Global Conference Academic Session (San Francisco), M-Bees/M-Beps Conference (Maastricht), Monash University BET Seminar (Monash)

### TEACHING EXPERIENCE

ECC3600 (Monash): Experimental Economics 2021, 2022

ECC1000 (Monash): Principles of Microeconomics 2017

ECC2600 (Monash): Behavioural Economics 2017, 2020, 2021

#### Refereeing

European Economic Review, Games and Economic Behavior, The Journal of Economic Behavior and Organization, The Journal of Behavioral and Experimental Economics, Theory and Decision

# Letter Writers

Oliver Hauser: (University of Exeter), O.Hauser@exeter.ac.uk

Erte Xiao: (Monash University), Erte.Xiao@monash.edu

Lata Gangadharan: (Monash University), lata.gangadharan@monash.edu