Martin Dufwenberg

CV – August 2026

My research explores issues in behavioral economics using game theory & experiments. I'm married to Karin. We have two sons. I enjoy bridge, golf, poker, skiing, and racket sports (#1=tennis). Boiler up!



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https://sites.google.com/view/martin-dufwenberg

Education

2023	Doctorate *Honoris Causa*, University of Gothenburg
1995	PhD Economics, Uppsala University
	Thesis: *On Rationality & Belief Formation in Games*
	Advisors: Jan Södersten & Jörgen Weibull; Faculty opponent: Phil Reny
1993/94	Visiting PhD student, Princeton University (*94)
1989	BSc Economics, Uppsala University

Work

2025-	Distinguished Professor of Economics (2026), Purdue University ("Dream Hire Program")
2005-	Visiting Professor, University of Gothenburg ("Honorary" 2014-)
2003-25	Karl & Stevie Eller Professor, University of Arizona
	Dept Head: 2020-23; Director: Institute for Behavioral Economics (IBE) 2006-25 *and* Economic Science Lab (ESL) 2008-10, 2012-13; nominated: Regents Professor, 2023-25
2013-15	Professor of Decision Sciences, Bocconi University
	Director: Bocconi Experimental Laboratory for the Social Sciences (BELSS)
	Fellow: Innocenzo Gasparini Inst for Economic Research (IGIER), 2012-15
2001-03	Professor, Stockholm University
Spring-'02	Humboldt Visiting Professor, Bonn University
1998-2001	Associate Professor, Stockholm University
1996-98	Assistant Professor, Uppsala University
1995-97	PostDoc, Tilburg University (CentER)

Publications [Google Scholar (GS): **15K+**; *h*-index: 41; i10-index: 64]

In journals:

Dufwenberg, Martin, Flora Li & Alec Smith (2026), "Promises & Punishment," ***Journal of Economic Behavior & Organization***, forthcoming.♦

Berlin, Maria Perrotta, Martin Dufwenberg, Bei Qin & Giancarlo Spagnolo (2026), "Asymmetric Sanctions & Corruption," ***Economic Inquiry***, DOI: 10.1111/ecin.70051

Di Bartolomeo, Giovanni, Martin Dufwenberg, Stefano Papa & Laura Razzolini (2024), "Guilt Aversion & Moral Commitment: Eve vs. Adam, ***Journal of the Economic Science Association*** 10, 578-94.

Dufwenberg, Martin, Paul Feldman, Maroš Servátka, Jorge Tarraso & Radovan Vadovič (2023), "Honesty in the City," ***Games & Economic Behavior*** 139, 15-25.

Di Bartolomeo, Giovanni, Martin Dufwenberg & Stefano Papa (2023), "Promises & Partner-Switch," ***Journal of the Economic Science Association*** 9, 77-89.

Di Bartolomeo, Giovanni, Martin Dufwenberg, Stefano Papa & Francesco Passarelli (2023), "Promises or Agreements? Moral Commitments in Bilateral Communication," ***Economics Letters*** 222, 110931.

Battigalli, Pierpaolo & Martin Dufwenberg (2022), "Belief-Dependent Motivations & Psychological Game Theory," ***Journal of Economic Literature*** 60, 833-82. **[GS: 200+]**

♦ special issue in honor of Gary Charness

Dufwenberg, Martin, Olof Johansson-Stenman, Michael Kirchler, Florian Lindner, & Rene Schwaiger (2022), "Mean Markets or Kind Commerce?," ***Journal of Public Economics*** 209, 104648.

Dufwenberg, Martin & Katarina Nordblom (2022), "Tax Evasion with a Conscience," ***Journal of Public Economic Theory*** 24, 5-29.♣

Invernizzi, Giovanna, Joshua Miller, Tommaso Coen, Martin Dufwenberg & Luiz Oliveira (2021), "*Tra i Leoni*: Revealing the Preferences Behind a Superstition," ***Journal of Economic Psychology*** 82, 102324.

d'Adda, Giovanna, Martin Dufwenberg, Francesco Passarelli & Guido Tabellini (2020), "Social Norms with Private Values: Theory & Experiments," ***Games & Economic Behavior*** 124, 288-304. [GS: 100+]

Battigalli, Pierpaolo, Martin Dufwenberg & Alec Smith (2019), "Frustration, Aggression & Anger in Leader-Follower Games," ***Games & Economic Behavior*** 117, 15-39. [GS: 100+]

Di Bartolomeo, Giovanni, Martin Dufwenberg & Stefano Papa (2019), "The Sound of Silence: A License to be Selfish," ***Economics Letters*** 182, 68-70.

Di Bartolomeo, Giovanni, Martin Dufwenberg, Stefano Papa & Francesco Passarelli (2019), "Promises, Expectations & Causation," ***Games & Economic Behavior*** 113, 137-46. [GS: 50+]

Dufwenberg, Martin & Georg Kirchsteiger (2019), "Modelling Kindness," ***Journal of Economic Behavior & Organization*** 167, 228-34.♠ [GS: 50+]

Battigalli, Pierpaolo, Roberto Corrao & Martin Dufwenberg (2019), "Incorporating Belief-Dependent Motivation in Games," ***Journal of Economic Behavior & Organization*** 667, 185-218.♥ [GS: 100+]

Dufwenberg, Martin & Peter Martinsson (2019), "Sealed Envelope Submissions Foster Research Integrity," ***Revue économique*** 70, 919-26.♦

Dufwenberg, Martin & Martin A. Dufwenberg (2018), "Lies in Disguise – A Theoretical Analysis of Cheating," ***Journal of Economic Theory*** 175, 248-64. **[GS: 200+]**

Dufwenberg, Martin & Matt Van Essen (2018), "King of the Hill: Giving Backward Induction its Best Shot," ***Games & Economic Behavior*** 112, 125-38.

Jang, Dooseok, Amrish Patel & Martin Dufwenberg (2018), "Agreements with Reciprocity: Co-Financing & MOUs," ***Games & Economic Behavior*** 111, 85-99.

Dufwenberg, Martin, Maroš Servátka & Radovan Vadovič (2017), "Honesty & Informal Agreements," ***Games & Economic Behavior*** 102, 269-85.

Dufwenberg, Martin & Amrish Patel (2017), "Reciprocity Networks & the Participation Problem," ***Games & Economic Behavior*** 101, 260-72.♣

Dufwenberg, Gunnar Köhlin, Peter Martinsson & Haileselassie Medhin (2016), "Thanks but No Thanks: A New Policy to Reduce Land Conflict," ***Journal of Environmental Economics & Management*** 77, 31-50.

Dufwenberg, Martin & Giancarlo Spagnolo (2015), "Legalizing Bribe Giving," ***Economic Inquiry*** 53, 836-53. [GS: 50+]

Dufwenberg, M. (2015), "Banking on Experiments?," ***Journal of Economic Studies*** 42, 943-71.♠ [GS: 50+]

van Damme; Binmore, Roth, Samuelson; Winter; Bolton, Ockenfels; Dufwenberg, Kirchsteiger; Gneezy; Kocher, Sutter; Sanfey; Kliemt; Selten, Nagel; Azar (2014), "How Werner Güth's Ultimatum Game Shaped our Understanding of Social Behavior," ***Journal of Economic Behavior & Organization*** 108, 292-318.♥ [GS: 50+]

♣ lead article
♠ special issue: Psychological Game Theory
♥ lead article; Special issue: Psychological Game Theory
♦ aka "Une procédure de soumission par enveloppes scellées pour promouvoir l'intégrité scientifique;" lead article; special issue in honor of Marie Claire Villeval
♣ special issue in honor of John Ledyard
♠ special issue: Macroeconomic Experiments
♥ lead article; special issue in honor of Werner Güth

Battigalli, Pierpaolo, Gary Charness & Martin Dufwenberg (2013), "Deception: The Role of Guilt," ***Journal of Economic Behavior & Organization*** 93, 227-32. **[GS: 200+]**

Dufwenberg, Martin, Alec Smith & Matt Van Essen (2013), "Hold-Up: With a Vengeance," ***Economic Inquiry*** 51, 896-908. [GS: 50+]

Charness & Dufwenberg (2011), "Participation," ***American Economic Review*** 101, 1213-39. [GS: 100+]

Chang, Luke, Alec Smith, Martin Dufwenberg & Alan Sanfey (2011), "Triangulating the Neural, Psychological, and Economic Bases of Guilt Aversion," ***Neuron*** 70, 560-72. **[GS: 300+]**

Dufwenberg, Martin, Paul Heidhues, Georg Kirchsteiger, Frank Riedel & Joel Sobel (2011), "Other-Regarding Preferences in General Equilibrium," ***Review of Economic Studies*** 78, 640-66. **[GS: 200+]**

Dufwenberg, Martin, Simon Gächter & Heike Hennig-Schmidt (2011), "The Framing of Games & the Psychology of Play," ***Games & Economic Behavior*** 73, 459-78. **[GS: 600+]**

Dufwenberg, M. (2011), "Game Theory," ***Wiley Interdisciplinary Reviews: Cognitive Science*** 2, 167-73.

Charness, Gary & Martin Dufwenberg (2010), "Bare Promises: An Experiment," ***Economics Letters*** 107, 281-83.♦ **[GS: 300+]**

Dufwenberg, Martin, Ramya Sundaram & David Butler (2010), "Epiphany in the Game of 21," ***Journal of Economic Behavior & Organization*** 75, 132-43. [GS: 100+]

Battigalli, Pierpaolo & Martin Dufwenberg (2009), "Dynamic Psychological Games," ***Journal of Economic Theory*** 144, 1-35. ♣ **[GS: 800+]**

Dufwenberg, Martin & Glenn Harrison (2008), "Peter Bohm – Father of Field Experiments," ***Experimental Economics*** 11, 213-20.

Dufwenberg, Martin (2007), Review of *Behavioral Economics and Its Applications* (P. Diamond & H. Vartiainen, Eds.), ***Journal of Economic Psychology*** 28, 622-24.

Battigalli, Pierpaolo & Martin Dufwenberg (2007), "Guilt in Games," ***American Economic Review*** (Papers & Proceedings) 97, 170-76. **[GS: 1K+]**

Dufwenberg, Martin, Uri Gneezy, Jacob Goeree & Rosemarie Nagel (2007), "Price Floors & Competition," ***Economic Theory*** 33, 211-24. ♠ [GS: 50+]

Apesteguia, Jose, Martin Dufwenberg & Reinhard Selten (2007), "Blowing the Whistle," ***Economic Theory*** 31, 143-66. **[GS: 200+]**

Charness, G. & M. Dufwenberg (2006), "Promises & Partnership," ***Econometrica*** 74, 1579-1601.♥ **[2.2K+]**

Dufwenberg, Martin & Astri Muren (2006), "Gender Composition in Teams," ***Journal of Economic Behavior & Organization*** 61, 50-54. [GS: **200**+]

Dufwenberg, Martin & Astri Muren (2006), "Generosity, Anonymity, Gender," ***Journal of Economic Behavior & Organization*** 61, 42-49. **[GS: 400+]**

Dufwenberg, Martin Tobias Lindqvist & Evan Moore (2005), "Bubbles & Experience: An Experiment," ***American Economic Review*** 95, 1731-37. **[GS: 400+]**

Dufwenberg, Martin & Georg Kirchsteiger (2004), "A Theory of Sequential Reciprocity," ***Games & Economic Behavior*** 47, 268-98. **[GS: 2.9K+]**

Asheim, Geir B. & Martin Dufwenberg (2003), "Admissibility & Common Belief," ***Games & Economic Behavior*** 42, 208-34. [GS: 50+]

♦ won *Economics Letters*' Top Cited Article 2009-2011 Award
♣ lead article; selected for 50th anniversary issue (2020) with 50 influential articles published over *JET*'s first 50 years
♠ special issue: Behavioral Game Theory
♥ incl: *The Art of Experimental Economics: Twenty Top Papers Reviewed* (Charness & Pingle, eds., 2021, Routledge)

Asheim & Dufwenberg (2003), "Deductive Reasoning in Extensive Games," ***Economic Journal*** 113, 1-21.♦

Dufwenberg, Martin & Mark Stegeman (2002), "Existence and Uniqueness of Maximal Reductions under Iterated Strict Dominance," ***Econometrica*** 70, 2007-23. [GS: 100+]

Dufwenberg, Martin & Uri Gneezy (2002), "Information Disclosure in Auctions: An Experiment," ***Journal of Economic Behavior & Organization*** 48, 431-44. [GS: 100+]

Dufwenberg, Martin (2002), "Marital Investment, Time Consistency & Emotions," ***Journal of Economic Behavior & Organization*** 48, 57-69. [GS: 100+]

Dufwenberg, Martin (2001), Review: Ariel Rubinstein's *Modeling Bounded Rationality*, ***Economics & Philosophy*** 17, 134-40.

Dufwenberg, M. (2001), "Teaching Cournot w/o Derivatives," ***Journal of Economic Education*** 32, 36-40.

Dufwenberg, Martin & Michael Lundholm (2001), "Social Norms & Moral Hazard," ***Economic Journal*** 111, 506-25. [GS: 50+]

Dufwenberg, Martin, Uri Gneezy, Werner Güth & Eric van Damme (2001), "Direct vs Indirect Reciprocity: An Experiment," ***Homo Oeconomicus*** 18, 19-30. [GS: 100+]

Dufwenberg, Martin, Henk Norde, Hans Reijnierse & Stef Tijs (2001), "The Consistency Principle for Set-valued Solutions and a New Approach to Normative Game Theory," ***Mathematical Methods of Operations Research*** 54, 119-31.

Voorneveld, Mark, Sofia Grahn & Martin Dufwenberg (2000), "Ideal Equilibria in Noncooperative Multicriteria Games," ***Mathematical Methods of Operations Research*** 52, 65-77. [GS: 50+]

Dufwenberg, Martin & Georg Kirchsteiger (2000), "Reciprocity & Wage Undercutting," ***European Economic Review*** 44, 1069-78. [GS: 100+]

Dufwenberg, Martin & Uri Gneezy (2000), "Price Competition & Market Concentration," ***International Journal of Industrial Organization*** 18, 7-22. **[GS: 400+]**♣

Dufwenberg, Martin & Uri Gneezy (2000), "Measuring Beliefs in an Experimental Lost Wallet Game," ***Games & Economic Behavior*** 30, 163-82**. [GS: 700+]**

Dufwenberg, Martin & Werner Güth (2000), "Why Do You Hate Me? – On the Survival of Spite," ***Economics Letters*** 67, 147-52.

Dufwenberg & Güth (1999), "Indirect Evolution vs. Strategic Delegation: A Comparison of Two Methods for Explaining Economic Institutions," ***European Journal of Political Economy*** 15, 281-95. [GS: 50+]

Dufwenberg, Martin (1997), "Some Relationships between Evolutionary Stability Criteria in Games," ***Economics Letters*** 57, 45-50.

Dufwenberg, Martin & Johan Lindén (1996), "Inconsistencies in Extensive Games: Common Knowledge is Not the Issue," ***Erkenntnis*** 45, 103-14.

Dufwenberg, Martin, Heikki Koskenkylä & Jan Södersten (1994), "Manufacturing Investment & Taxation in the Nordic Countries," ***Scandinavian Journal of Economics*** 96, 443-61.♠

<u>In books:</u>

Dufwenberg, Martin (2025), "Informal Agreements," in *Elgar Encyclopedia of Behavioural & Experimental Economics*, R Hoffmann, S. Hoon Chuah & A. Neelim (eds.), ch. 76, pp. 256-57, Edgar Elgar.

Battigalli, Pierpaolo & Martin Dufwenberg (2025), "Psychological Game Theory," in *Elgar Encyclopedia of Behavioural & Experimental Economics*, Hoffmann, Hoon Chuah & Neelim (eds.), ch. 99, pp. 339-40.

♦ won the 2003 *Royal Economic Society Prize* for best paper in the *Economic Journal*
♣ lead article; special issue: <u>Experiments in IO</u>
♠ special issue: <u>Tax Policy in Small Open Economies</u>

Dufwenberg, Martin (2015), "Maxims for Experimenters," in *Handbook of Experimental Economic Methodology*, G. Fréchette & A. Schotter (eds.), part II, ch. 7, pp. 141-44, Oxford University Press.

Dufwenberg, Martin & Uri Gneezy (2013), "Information Disclosure in Auctions: An Experiment," *The Handbook of Market Design*, N. Vulkan, A. Roth & Z. Neeman (eds.), part II, ch. 21, pp. 555-72, OUP.♥

Dufwenberg, Martin (2008), "Psychological Games," *The New Palgrave Dictionary of Economics*, 2nd ed. S.N. Durlauf & L.E. Blume (eds.), vol. 6, pp. 714-18, Palgrave Macmillan.

Dufwenberg, Martin & Uri Gneezy (2005), "Gender & Coordination," *Experimental Business Research*, A. Rapoport & R. Zwick (eds.), vol. 3, ch. 11, Kluwer.

Dufwenberg, Martin, Uri Gneezy & Aldo Rustichini (2004), "Price Competition: The Role of Gender & Education," *Advances in Understanding Strategic Behaviour: Game Theory, Experiments, & Bounded Rationality: Essays in Honour of Werner Güth*, Steffen Huck (ed.), Palgrave.

Björnerstedt, Jonas, Martin Dufwenberg, Peter Norman & Jörgen Weibull (1996), "Evolutionary Selection with Irrational Survivors," *Understanding Strategic Interaction: Essays in Honor of Reinhard Selten,* W. Albers, W. Güth, P. Hammerstein, B. Moldovanu & E. van Damme (eds.), Springer.

In Swedish or Italian:

Dufwenberg, Martin & Francesco Passarelli (2024), "L'eredità di Gary Charness tra economia e psicologia," *Eco, mensile di economica* 4, 107-09. [www.rivistaeco.com/]

Basu, K., A. Dixit, Dufwenberg, B. Holmström, S. Levin, J. Roine, G. Spagnolo, C. Söderberg-Nauclér, M. Wahlgren, J. Weibull (2020), "Den skyddande effekten av munskydd är stor," *Dagens Medicin*, Dec. 20.

Dufwenberg, Martin & Michael Lundholm (2009), "Rättvisa," *Tillämpad mikroekonomi* (2nd ed.), J. Häckner, A. Jacobsson & A. Muren (eds.), ch. 1*,* Studentlitteratur.

Dufwenberg, Martin, Astri Muren & Lena Nekby (2009) "Diskriminering," *Tillämpad mikroekonomi* (2nd ed.), J. Häckner, A. Jacobsson & A. Muren (eds.), ch. 10*,* Studentlitteratur.

Bohm, Peter & Martin Dufwenberg (2003), *Politik på prov – en ESO-rapport om experimentell ekonomi*, Ds 2003:31, Swedish Ministry of Finance.

Bohm, P. & M. Dufwenberg (2003), "Formuleringen av frågan kan avgöra i höst," DN Debatt, Jan 16.

Bohm, P. & M. Dufwenberg (2002), "Som man frågar får man svar," *Dagens Nyheter* (DN Debatt), Dec 27.

Dufwenberg, Martin (2002), *Marknadsmakt & karteller: Samhällsekonomisk effektivitet, rättsliga rekvisit & insikter från experiment*. Report to the Swedish Competition Authority.

Dufwenberg, M, Marie-Louice Isacson, M Lundholm (eds.) (2000), *Tillämpad mikroekonomi*. Studentlitteratur.

Dufwenberg, Martin & Michael Lundholm (2000), "Rättvisa," *Tillämpad mikroekonomi* (ch. 1; op. cit.).

Dufwenberg, Martin & Astri Muren (2000), "Diskriminering," *Tillämpad mikroekonomi* (ch. 13; op. cit.).

Dufwenberg, Martin (1999), "Offentlig upphandling i laboratoriet," *Affärer* 99/4, 22-23.

Dufwenberg, Martin & Bo Stoltz (1995), "EU-börsens penningpris & BLANK-aktiekursens förändring. Replik till Bohm & Sonnegårds svar," *Ekonomisk Debatt* 95/5, 433-34.

Dufwenberg, Martin & Bo Stoltz (1995), "Hur påverkade penningpriset EU-börsen? Kommentar till Bohm & Sonnegård," *Ekonomisk Debatt* 95/4, 356-58.

Dufwenberg, Martin & Johan Lindén (1995), "Spelteori i nytt ljus," *Risk & Kapital* 95/1, 31-32.

Dufwenberg, Martin (1991), "Glada zoner," *Bridgetidningen* 91/7, 18-19.

In addition:

♥ = our *JEBO* 2002 article, *op. cit.*, but with one new added paragraph

Dufwenberg, Martin & Amrish Patel (2019), "Introduction to Special Issue on Psychological Game Theory," *Journal of Economic Behavior & Organization* 67, 181-84.

Dufwenberg, Martin & Axel Ockenfels (2014), "Introduction" [Special issue: Institutions, Games & Experiments, in Werner Güth's Honor], *Journal of Economic Behavior & Organization* 108, 290-91.

Dufwenberg, Martin (2013), "Banking on Experiments?", Report, Norwegian Finance Ministry.

Dufwenberg, Martin (2011), "Behavioral Economics," *Harvard College Economic Review*, Spring, 3-4.

In progress: Triggering Cooperation (w. Gunnar Köhlin, Peter Martinsson & Haileselassie Medhin); Banking on Reciprocity: Deposit Insurance & Insolvency (w David Rietzke); Parimutuel Betting Games (w Josh Miller); Frustration & Anger in Games (w Pierpaolo Battigalli & Alec Smith); Sweatshops & Reciprocity (w Ben Zamzow); Finding Partners Amongst Strangers (w Utteeyo Dasgupta); Pang for the Buck (w Luke Chang, Alan Sanfey & Alec Smith); Regret in Games (w Pierpaolo Battigalli & Senran Lin); Credible Threats (w Flora Li & Alec Smith); Sealed Envelopes with Stars (w Peter Martinsson); "Pandemics & Psychological Game Theory" (w Rachel Mannahan & Kathryn Reed); Kindness, Inequity Aversion & Market Morality (w Olof Johansson-Stenman & Joe Vecci); Tax Evasion & Perceived Cheating Aversion (w Katarina Nordblom); Peer Evaluation Tournaments (w Katja Görlitz & Christina Gravert); Cheating with Externalities and a Regular Audience (w Siyu Chen); "Pandemic Protection & Image Projection" (w Rachel Mannahan & Kathryn Reed)

Honors

2026 Keynote: *Renaissance in Economics: Manifesto for the New Economy*, U Rome, May 14-15
2025 Keynote: *Newcastle Experimental Economics Workshop*, Newcastle University, Nov 6-7
2025 Professor Emeritus of Economics, University of Arizona
2024 Economic Theory Fellow, *Society for the Advancement of Economic Theory* (SAET)
2024 Invited Lectures: *P-Game Theory*, UNSW's AGORA Centre for Market Design, Sydney, Dec 9-13
2024 Keynote: *15th Australian Public Choice Conference*, Queensland U of Technology, Brisbane, Dec 3
2024 Keynote: *3rd Summer School on Experimetrics & Behavioral Economics*, July 21-27, Soleto, Apulia
2024 "Gary's Farewell," Keynote *@ Workshop in Honor of Gary Charness*, Sapienza U, July 18-19
2023 Keynote: 9th Lancaster Game Theory Conference; honoring Jörgen Weibull's 75th birthday, Nov 3-4
2023 Honorary Doctorate (*Honoris Causa*), University of Gothenburg, October 20
2023 Erik Malmsten Visiting Professorship Award + Malmsten Lecture, University of Gothenburg
2023 Keynote: *SABE-IAREP conference*, Nice (Côte d'Azur University), June 7-10
2023 Keynote: *23rd Copenhagen Network of Exp Econ Workshop*, Technical U of Denmark, May 22
2022 Keynote (Zoom): International frontiers forum on *A Changing World*, Nankai University, October 15
2022 Keynote: *CIMEO Workshop in Experimental Economics*, Sapienza University of Rome, June 23-27
2022 Keynote: *ECORES Summer School: Social Behavior & Public Policy*, Brussels, May 30-31
2020 Inclusion: *JET*'s 50th anniversary issue with 50 influential articles from the first 50 years [B&D 2009]
2019 Keynote: *Innsbruck Winter Summit: Un(Ethical) Behavior in Markets*, Kühtai, March 21-23
2019 Keynote: *1st CoCoLab Workshop*, University of Côte d'Azur, Feb 15-16.
2018 Keynote: *13th Nordic Conference on Behavioral & Experimental Economics*, Odense, Sept 28-29
2018 Keynote: *3rd Workshop on Psychological Game Theory*, July 23-27, Soleto, Apulia
2017 Special Lecture: *2nd Workshop on Psychological Game Theory*, July 5-6, U of East Anglia
2016 Invited speaker, Arne Ryde Seminarium, Lund University, May 26-27
2015 Keynote: "Workshop on Social Economy," Forlì, Italy, June 12-13
2015 Keynote: "Social Norms & Institutions," Monte Verità, Ascona, Switzerland, May 10-15
2015 Keynote: *6th Thurgau Exp Econ Meeting*: "Formation & Elicitation of Beliefs," April 23-25
2014 Keynote: *Economic Science Association*, Prague, September 3-6
2014 Honorary Visiting Professor, Gothenburg University
2014 Invited Session Speaker: "Learning in Games", *EEA* meetings, Toulouse, August 28
2014 Keynote: *HeiKaMaX Meeting*, University of Heidelberg, April 11
2013 Invited Session Organizer: "Psychology in Game Theory", *EEA*, Gothenburg, August 30
2012 Fellow, Innocenzo Gasparini Inst for Economic Research (IGIER), Bocconi, 2012-15
2012 Nobel Banquet invitee, December 10 (to celebrate the Roth/Shapley Prize)
2012 Top Cited Article 2009-11 Award, *Economics Letters* (j/w Gary Charness)

2012 Keynote: *7th Nordic Conference on Behavioral & Experimental Economics*, Bergen, Sept 28-29
2011 Fellow, CESifo Behavioural Economics Network, Munich
2010 Keynote: *Behavioral & Quantitative Game Theory*, Newport Beach, May 14-16
2009 Keynote: *4th Australian Workshop on Experimental Economics*, Christchurch, Dec 18-19
2009 Visiting Professorship, IGIER, Bocconi University, November
2009 Keynote: *Economic Science Association*, Innsbruck, September 17-20
2009 Economics Society of University of Arizona Certificate of Appreciation
2008 Snyder Fellow, UC Santa Barbara, January
2007 Keynote: *Communication in Games & Experiments*, 26th Arne Ryde, Lund University, Aug 24-25
2007 *Bateman Lecture*: "Psychological Games: Theory & Exp", U of Western Australia, Perth, Aug 2
2007 Keynote: *Intl Meeting in Experimental & Behavioral Economics*, Malaga, March 22-24
2006 Keynote: *Taipei Conference on Economic Theory & Applications*, Taipei, August 7-8
2005 Erik Malmsten Visiting Professorship Award, University of Gothenburg
2004 The Eller College Student Council Certificate of Appreciation Award
2003 Royal Economic Society Prize [best paper in the *Economic Journal*; j/w Geir Asheim]
2003 Karl & Stevie Eller Professorship Award (cont'd until 2025)
2002 Honorary Plenary Lecture, *XXIV Symposium of Finnish Economists*, S:t Michel, Feb 8
2002 The Humboldt Foundation's Bessel Award [Nominator: Reinhard Selten]
1999 Erik Lindahl-stipendiet [awarded biannually to "outstanding young Swedish economist"]
1998 Docent in Economics, Uppsala University [Referee: Birgit Grodal]
1998 The Sasakawa Young Leadership Award
95-97 Handelsbankens forskningstiftelser

Graduate scholarships: Fulbright 1993/94; Rotary International 1993/94; The Royal Swedish Academy of Sciences 1993/94; Handelsbankens forskningstiftelser 1993; Stiftelsen SIAMON 1993; Ingemar Carlssons minnesfond 1992; JH Palmes fond 1992

Undergraduate scholarships at Uppsala University: S Palmærs, KG Westmans, Wahlberg-Engelbrechts

Professional service

Editorial boards

2014- *Journal of the Economic Science Association*
2004- *Experimental Economics*
2017-19 Guest Editor (j/w Amrish Patel), *JEBO*: special issue: Psychological Game Theory
2013-14 Guest Editor (j/w Axel Ockenfels), *JEBO*: special issue: Honoring Werner Güth
2003-13 *Games & Economic Behavior*
2007-10 *Journal of Economic Behavior & Organization*

Referee: *American Economic Journal (AEJ): Applied Economics; AEJ: Microeconomics, American Economic Review; American Political Science Review; B.E.J. of Theoretical Economics; Communications Engineering; Econometrica; Economica; Economic Inquiry; Economic J; Economics Letters; Economics & Philosophy; Economic Theory; Economics & Politics; Emotion; Erkenntnis, European Economic Review; European J of Operational Research; European J of Political Economy; European J of Social Psychology; European Sociological Review; Experimental Economics; Games; Games & Economic Behavior; German Economic Review; Homo Oeconomicus; Information Economics & Policy; International Economic Review; International Game Theory Review; International J of Game Theory; International J of Industrial Organization; International Review of Economics Education; Journal of the Association of Environmental & Resource Economists; J of Banking & Finance; J of Behavioral & Experimental Economics; J of Conflict Resolution; J of Economic Education; J of Economic Behavior & Organization; J of Economics; J of Economic Literature; J of Economics & Management Strategy; J of Economic Psychology; J of the Economic Science Association; J of Economic Theory; J of Empirical Legal Studies; J of Environmental Economics & Management; J of Environmental Economics and Policy; J of the European Economic Association; J of Finance; J of Industrial Economics; J of Institutional & Theoretical Economics; J of Labor Economics; J of Law, Economics, & Organization; J of Mathematical Economomics; J of Money, Credit & Banking; J of Neuroscience, Psychology & Economics; J of Peace Research; J of Political Economy; J of Public Economics; J of Public Economic Theory; J of Socio-Economics; J of Sports Economics; Managerial & Decision Economics; Management Science; Mathematical Social Sciences; Mind & Matter; National Tax J; Nature Climate Change; Nature Human Behaviour; Organizational Behavior & Human Decision*

Processes; Oxford Economic Papers; Positivity; PNAS; PNAS Nexus; Psychological Review; Psychological Science; Quantitative Economics; Quarterly J of Economics; RAND J of Economics; Rationality & Society; Research in Economics (*Ricerche Economiche*)*; Review of Behavioral Economics; Review of Economic Dynamics; Review of Economic Studies; Review of Economics of the Household; Review of Economics & Statistics; Review of Financial Studies; Social Choice & Welfare; Social Science J; Theoretical Economics; Theory & Decision; World Development*

NSF panelist 2009

Executive Committee Member *Economic Science Association* (Section Head Game Theory), 2004-07

Program Committee Member: *EEA* 2004, 2010, 2013, 2016; *World Congress, Econometric Society* 2005

Award Committee Member: CESifo Young Affiliate Award 2012, 2014

Other reviewing: Academic Press; McGraw-Hill; Thomson; Israel Science Foundation; NSF; Riksbankens Jubileumsfond; Royal Swedish Academy of Sciences; Deutsche Forschungsgemeinschaft; Einstein Foundation Berlin; Swiss National Science Foundation; The Max Planck Institute; *TAPES* conference; CentER DP series; Princeton University Press. I wrote many external evaluation letters (P&T/hiring/awards).

Conferences

2027: *Economic Science Association*, Gothenburg, June 12-15 [co-organizer]

2026: *9th BEG Workshop*, U Gothenburg, June 10; *Workshop Celebrating Giancarlo Spagnolo's 60th Birthday*, Stockholm School of Economics (SITE), May 25; *Renaissance in Economics: Manifesto for the New Economy*, U of Rome (Tor Vergata & Tre), May 14-15; *Spring School & Workshop on Behavioral Economics, Finance & Management*, April 30 - May 3, Soleto, Apulia; *Malmsten Workshop in Sustainability Economics,* Jan 21-23, U of Gothenburg

2025: *Newcastle Experimental Economics Workshop*, Nov 6-7; *Jobs & Skills in Developing Countries*, Nääs Fabriker October 29-30; 1st CHG Workshop on Economics, Inequality & Health, Oct 23-24, U Gothenburg; *Economic Science Association*, Tucson, Oct 10-12; *Conference in Honor of Jim Cox*, Tucson, Oct 9; *Conference of the Society for the Advancement of Economic Theory (SAET),* Ischia, June 29-July 5; 19th *Capri, in theory*,CSEF-workshop, Anacapri June 27-29; 19th CSEF-IGIER Symposium on Economics & Institutions (CISEI), Anacapri June 23-27; *8th BEG Workshop*, U Gothenburg, May 26-27; *South Western Economic Theory* (SWET), U of Arizona, March 27-29; IBE Colloquium: *Behavioral Economics, Then & Now*, U of Arizona, Jan 27 (Organizer); *Behavioral & Experimental Economics: A Conference in Memory of Gary Charness*, Tucson, Jan 24-25 (co-organizer); *Allied Social Science Associations*, Jan 3-5, San Francisco

2024: *AGORA Workshop on Behavioral Economics*, UNSW, Sydney, Dec 13; *15th Australasian Public Choice Conference*, Queensland U of Technology, Brisbane Dec 2-3; *Behavioral Aspects of Markets*, U Arizona, Oct 7 [organizer]; *Summer School on Experimental & Behavioral Economics (dedicated to the memory of Gary Charness)*, July 22-28, Soleto, Apulia; *Developments in Economic Thinking: Workshop in Honor of Gary Charness*, Sapienza U of Rome, July 18-19; *7th BEG Workshop*, U Gothenburg, June 17; Spring School Behavioral Economics, UCSD/Rady, March 11-14; *Gary Charness' Birthday Conference*

2023: *9th Lancaster Game Theory Conference*; in honor of Jörgen Weibull's 75 birthday, Nov 3-4; *Workshop in honor of Eric van Damme*, Tilburg University, June 22; *21st Nordic Conference in Development Economics*, U Gothenburg, June 13-15; *SABE-IAREP conference*, Côte d'Azur University, Nice, June 7-10; *6th BEG Workshop*, U Gothenburg, May 25-26; 23rd; *Copenhagen Network of Experimental Economics Workshop*, Technical University of Denmark, May 22; IBE-Theory Workshop, U Arizona, April 21

2022: Spring School Beh Econ, UCSD/Rady, Oct(!) 23-28 *CIMEO Workshop in Exp Econ*, Sapienza U of Rome, June 23-24; ECORES Summer School: *Social Behavior & Public Policy*, KU Leuven, May 30-31; *Games Workshop*, U of Gothenburg, May 20 [co-organizer]; *5th BEG Workshop*, U of Gothenburg, May 18

2020-21: *Many canceled following the COVID-19 pandemic… + South Western Economic Theory* (SWET), UCSD, Feb 28-29, 2020; *Gary Charness' Birthday Conference*, UCSB, Jan 31-Feb 1, 2020

2019: *UA-ASU Cognitive Science Conclave*, U Arizona, Dec 7; *The Future of Psychological Game* Theory, Institute for Behavioral Economics, U Arizona, Aug 22 [organizer]; 19th *Conference of the Society for the Advancement of Economic Theory (SAET),* Ischia, June 30-July 6; *4th Workshop + 3rd Summer School on*

Psychological Game Theory, Copenhagen, June 26-29; Jörgen Weibull's 70th birthday conference, Stockholm, June 14; *4th BEG Workshop*, U of Gothenburg, June 14; *Innsbruck Winter Summit – Un(Ethical) Behavior in Markets* and *Innsbruck Winter School on Credence Goods, Incentives & Behavior*, Kühtai/Austria, March 19-21 & 16-22; Spring School Beh Econ, UCSD/Rady, March; *1st CoCoLab Workshop*, University of Côte d'Azur, Feb 15-16 [keynote]; *Emotions & Ethics: Insights from Behavioral Economics*, workshop organized by *Revue économique* in honor of Marie Claire Villeval, Paris, Feb 1

2018: *Behavioral Personnel Economics Workshop*, Universidad de los Andes, Santiago de Chile, Dec 5-7; *13th Nordic Conference in Experimental Economics*, Odense, Sept 28-29 [keynote]; *ESEM*, Invited contributed session on psychological game theory," Cologne, Aug 27-31; *3rd Workshop + 2nd Summer School on Psychological Game Theory*, July 23-27, Soleto, Apulia [co-organizer]; *6th World Congress of Environmental & Resource Economists*, Gothenburg, June 25-29; *NGO Workshop*, SITE, Stockholm School of Economics, June 19-20; *3rd BEG Workshop*, U of Gothenburg, June 14; Mark Walker's Retirement Conference, Tucson, May 14, 2018; *Gary Charness' Birthday Conference*, UCSB, Feb 2-3

2017: *68°North Conference on Behavioral Economics*, Lofoten islands, Norway, Aug 2-5; *2nd Workshop + 1st Summer School on Psychological Game Theory*, July 5-6 + July 3-4, U of East Anglia [co-organizer]; *Nordic Conference on Development Economics*, Gothenburg, June 12-13; *Center for Collective Action Research (CeCAR) Workshop*, Gothenburg, June 12-15; 2nd *BEG Workshop*, U of Gothenburg, May 11-12; Spring School Behavioral Economics, UCSD/Rady, March

2016: *ESA*, Tucson, Nov 10-12 [**chair:** Remembering Reinhard Selten + keynote w. Ernst Fehr]; Launch: Sanjit Dhami's *Foundations of Behavioral Economic Analysis*, U Leicester, Nov 4 [video clip]; *CESifo Area Conference on Behavioural Economics,* Munich, Oct 21-22; *1st Workshop on Psychological Game Theory*, U Gothenburg, June 3-5 [co-organizer]; *1st BEG Workshop* (*Beh & Exp Econ*), U Gothenburg, May 18-19; Spring School Beh Econ, UCSD/Rady, March; *Gary C's Exp-Econ-Birthday Conference*, UCSB, Feb 5-6

2015: *CESifo Behavioural Economics,* Munich, Oct 23-24; *SITE*: Psychology & Economics + Exp Econ, Stanford, Aug 10-12 + 13-14; *Workshop on Social Economy*, Forlì, Italy, June 12-13 [keynote]; *BELSS Symposium on Experimental Economics*, Bocconi, June 6 [co-organizer]; *Risk, Uncertainty and Decision* (*RUD*), Bocconi, June 1-3; *Social Norms & Institutions*, Monte Verità, Ascona, Switzerland, May 10-15 [keynote]; *Tax Evasion and Tax Compliance: Theory & Policy*, Bocconi, May 4; *6th Thurgau Exp Econ Meeting: Formation & Elicitation of Beliefs*, April 23-25 [keynote]; *Workshop on Conflict*, Bocconi, March 19; *Eurozone in the Doldrums*, University of Milan-Bicocca, March 12; *Science Communication & Information*, Bocconi, March 6; *Workshop on Political Economics*, Bocconi, March 5

2014: *CESifo Area Conference on Behavioural Economics,* Munich, Oct 24-25 [plenary]; *6th Transatlantic Workshop on the Economics of Crime*, Bocconi, Oct 3-4; *Economic Science Association*, Prague, Sept 3-6 [keynote]; *European Economic Association*/*Econometric Society*, Toulouse, Aug 25-39 [invited]; *10th CSEF-IGIER Symposium on Economics & Institutions*, Anacapri June 23-27; *A Neuro-Science Perspective on Innovation & Sustainability*, Bocconi, June 20; *Festival Economia*, "Growth of the Ruling Class," *Trento*, May 30-June 2; *26th Review of Economic Studies May Meetings*, Collegio Alberto, Turin, May 19th; HeiKaMaX *Meeting*, University of Heidelberg, April 11 [keynote]; *Advances in Behavioral Economics*, Sapienza University of Rome, April 3-4; *Geir Asheim's Birthday Conference*, U of Oslo, Feb 7; *Institutions, Games & Experiments*, Max Planck Institute, Jena, Jan 31-Feb 3

2013: *Experiments on Business & Economics,* Bocconi, October 28 [co-organizer]; *EEA*/*Econometric Society*, Gothenburg, Aug 26-30; *Behavioral Economics Annual Meeting* (BEAM), Cornell University, May 6-7; *South Western Economic Theory* (SWET), Honolulu, March 22-24; Spring School Beh Econ, UCSD/Rady, March; *25 Years of Warm Glow*, Conference in Honor of Jim Andreoni, UCSD/Rady, Jan 3

2012: *Economic Science Association*, Tucson, Nov 16-17; *CESifo Area Conference on Behavioural Economics,* Munich, Nov 2-3; *7th Nordic Conference in Experimental Economics*, Bergen, Sept 28-29 [keynote]; *Seminar on Banking Issues,* Norwegian Ministry of Finance, Oslo, Sept 24; *Behavioral Economics Annual Meeting* (BEAM), Yale University, May 16-17; *Deception, Incentives & Behavior*, UC San Diego, April 20-21; *Gary Charness' Exp-Econ-Birthday Conference*, UC Santa Barbara, Feb 3-4

2011: *Economic Science Association*, Tucson, Nov 10-12; *CESifo Area Conference on Behavioural Economics,* Munich, Oct 28-29 [plenary]; *Communication in (Experimental) Games*, Zurich, June 3-4

2010: *Economic Science Association*, Tucson, Nov 11-13; *Behavioral & Quantitative Game Theory*, Newport Beach, May 14-16 [keynote]; *Gary Charness' Birthday Conference*, UC Santa Barbara, Feb 5-.

2009: *4th Australian Workshop on Experimental Economics*, Christchurch, Dec 18-19 [keynote]; *Methods of Modern Experimental Economics*, NYU, Oct 23-24; *ESA*, Innsbruck, Sept 17-20 [keynote]; *Pre-ESA Workshop*, U Innsbruck, Sept 15; *Amsterdam Workshop on Behavioral & Experimental Econ*, Sept 4-6

2008: *ESA*, Tucson, Nov 13-15; *Skill in Games*, U Arizona, Oct 10 [co-organizer]; *Why Isn't Ethics a Behavioral Science?* Summer School, Trento, Sept 25-29; *Games 2008: 3rd World Congress of the Game Theory Society*, Evanston, July 13-17; *Samhälle & sociala dilemman*, Chalmers U of Technology, Gothenburg, May 22; *Tucson Workshop on Computational & Behavioral Decision Making*, Feb 29; *Gary C's Birthday Conference: Networks, Group Decision-Making & Field Interventions*, UCSB, Feb 8-9

2007: *Exchange Mechanisms & Auctions* (in honor: Vernon Smith's 80th B-day), U Arizona, Dec 7-8; *ESA*, Tucson, Oct 18-21 [co-organizer]; *Mind, Brain & Society Workshop*, Dept of Psychology, U of Arizona, Oct 13; *Communication in Games & Experiments*, 26th Arne Ryde, Lund, Aug 24-25 [plenary]; *ESA*, Rome, June 28-July 1; *Intl Meeting in Experimental & Behavioral Economics*, Malaga, March 22-24 [keynote]; *Arizona Current Research* (on punishment), Dept of Philosophy, U of Arizona, Jan 6

2006: *ESA*, Tucson, Sept 28-Oct 1; *Taipei Conference on Economic Theory & Applications*, Taipei, Aug 7-8 [keynote]; *European Summer Symposium in Economic Theory*, Gerzensee, July 3-14; *South Western Economic Theory* (SWET), ASU, March 4-5; *Gary Charness' Birthday Conference: Communications & Incentives*, UCSB, Feb 3-4; *Arizona Current Research* (sweatshops), Dept of Philosophy, U of AZ, Jan 6

2005: *Japanese-American Frontiers of Science*, Kanagawa, Dec 10-12; *Economic Science Association*, Tucson, Sept 29-Oct 2; *6th Conference on Current Trends in Economics*, SAET, Vigo, June 27-July 3; *Trust & Democracy: Multidisciplinary Perspective*, University of Gothenburg, May 19-20

2004: *Liberty, Econ & Social Process*, Liberty Fund, Tucson, Nov 18-21 [disc leader; co-organizer]; *Economic Science Association*, Tucson, Nov 4-7 [co-organizer]; *International Society for New Institutional Economics*, Tucson, Sept 30-Oct 3; *SITE* 2004, segment on Experimental Economics, Stanford, Aug 11-13; *Games 2004: 2nd World Congress of the Game Theory Society*, Marseille, July 5-9; *4th Tucson Interdisciplinary Workshop on Decision-Making*, March 5-7

2003: *2nd Asian Conference on Experimental Business Research*, Hong Kong UST, Dec 16-19; *Economic Science Association*, Tucson, Oct 30-Nov 1; *6th Conference on Current Trends in Economics*, SAET, Rhodes, June 30 - July 6; *Workshop on Experimental Economics*, Case Western University, May 2-4; *Freedom, Culture & Alienation in America*, Liberty Fund, Tunbridge Wells, Mar 27-30; *ENTER Jamboree*, Tilburg University, Jan 22-25; *Allied Social Sciences Association*, Washington DC, Jan 2-5

2002: *Zeuthen Lectures & Workshop on Behavioral Economics*, Copenhagen U, Dec 6-9; *Political Liberty & Public Safety*, Liberty Fund, Key West, Aug 8-11; *Workshop on Exp Econ*, Max Planck Institut, Jena, July 27-28; *German Association of Experimental Economics*, Wittenberg, July 11-13; *ESA*, Boston, June 27-30; *Humboldt Foundation's annual meeting*, Berlin, June 20-23; *Behavioral Contract Theory*, Bonn University, June 10 [co-organizer]; *The Origin & Effects of Social Norms*, Wissenschaftskolleg zu Berlin, April 10-12; *Humboldt Foundation's Award Winners' meeting*, Bamberg, March 21-24

2001: *Nobel Symposium: Behavioral & Experimental Economics*, Saltsjöbaden, Dec 5-7; *EEA*, Lausanne, Aug 29-Sept 1; *Econometric Society: European Meeting*, Lausanne, Aug 25-29; *Workshop: McArthur Foundation's "Preferences network,"* Steyr, July 6-7; *Economic Science Assoc.*, Barcelona, June 21-24

2000: *Workshop om konkurrensforskning*, Swedish Competition Authority, Stockholm Dec 7; *Experimental Economics*, 20th Arne Ryde Symposium, Lund University, Nov 9-11; *Liberty & State Control*, Liberty Fund, Bruges, Oct 26-29; *Making Choices*, Center for Interdisciplinary Research (ZiF), Bielefeld U, Aug; *Games 2000: 1st World Congress of the Game Theory Society*, Bilbao, July 24-28; *ESA*, NYC, June 16-18; *Experimental Econ Workshop*, Technion, Haifa, April 10

1999: *Samhällskontrakt & spelteori*, Stockholm School of Econ, Nov 23; *ESA*, Grenoble, Oct 7-8; *European Economic Association*, Santiago de Compostela, Sept 2-4; *Liberty & Limits of State Action in Humboldt & de Jasay*, Liberty Fund, Spitzingsee, May; *Workshop on Family Economics*, Stockholm University, Jan 15

1998: *Workshop on Bargaining*, Europa-Universität Viadrina Frankfurt (O), Sept 30-Oct 1; *9th Stony Brook Summer Festival on Game Theory*, Stony Brook, July 20-24; *Economic Science Association*

1997: *European Economic Association*, Toulouse, Aug 31-Sept 2; *Econometric Society: European Meeting*, Toulouse, Aug 27-30; *Focal Points*, 17th Arne Ryde Symposium, Trolleholms slott, Aug 21-22; *The Bonn Workshop on Theories of Bounded Rationality*, Bonn University, May 6-10

1996: *Zeuthen Lectures + Workshop: Decisions, Rationality & Games*, Copenhagen, Dec 13-16; *GEW Experimental Economics Workshop*, Berlin, Oct 1-3 [plenary]; *6th Amsterdam Workshop on Experimental Economics*, CREED, Sept 5-7; *Econometric Society: Euro Meeting*, Istanbul, Aug 25-29; *7th Stony Brook Summer Festival on Game Theory*. Stony Brook, NY, July 14-23; *8th REStud May Meetings*, CentER, Tilburg U; *Theoretical Aspects of Rationality & Knowledge* (TARK VI), Renesse, March

1995: *Rationalizability in Extensive Games*, Copenhagen University, Nov 4; *5th Amsterdam Workshop on Exp Economics*, CREED, Univ of Amsterdam, Sept 7-9; *Economics of Gender & the Family*, 15th Arne Ryde Symp., Rungstedgard, Aug 18-19; *Summer in Tel Aviv*, Research workshop at Tel Aviv University, July 4-20; *Auctions*, Research Course [teachers: K. & V. Krishna, R. Porter], Copenhagen U, Jun 6-16

< PhD: *Evolutionary Game Theory*, Nordic Doctoral Program [J. Weibull & M. Kandori], Stockholm U, Jun 6-16 1994; *Econometric Society: European Meeting*, Uppsala, Aug 22-26, 1993; *Nobel Symposium: Rationality in Equilibrium & Strategic Interaction*, Björkborn, Jun 18-20 1993; Student workshop in game theory [org: Werner Güth], Riezlern, June 22-27, 1992; *Mervärdesskatten i Norden*, Nordic Tax Research Council (NERC), Uppsala, Oct 30-31, 1991; *Tax Policy in Small Open Economies*, NERC [Reykjavik April 1-4 1993; Torshavn June 2-3 1992; Uppsala Nov 28-29 1991; Copenhagen 1991; Helsinki Nov 28-29 1990]

Visits/talks

2027: U Gothenburg, summer; Chapman U, February

2026: U Gothenburg, May 24-30, June 7-19; Uppsala U, June 2-5; Sapienza U of Rome, April 26 - May 23; U Amsterdam, May 7; Northwestern U, April 10; U Gothenburg, March 3-8; Lund U, March 2; Bocconi U, Feb 22-28; U Gothenburg, Jan 11-30

2025: Stockholm U (Econ), Nov 20; U Bielefeld, Nov 4; U Copenhagen, Oct 28; Stockholm School of Economics (Econ), Sept 15; Nordic Theory Group (online), Sept 1; Stockholm School of Economics (SITE), Aug 19; U Gothenburg, May-Dec

2024: Monash U, Dec 17; U Melbourne, Dec 16-23; U New South Wales's AGORA Centre for Market Design, Dec 9-13; U Queensland, Dec 4; Queensland U of Tech, Dec 2-6; U Southern California, Sept 5; Purdue, Aug 20-21, U Rome, Tor Vergata ((CIMEO), July 23; ECARES, Université Libre de Bruxelles, May 28; Université Paris 1 Panthéon-Sorbonne, May 24; U Gothenburg, summer; Purdue U, April 25

2023: U Gothenburg, summer + Oct 16 – Nov 6; U Oslo, June 1; Georgia State U, April 14; Workshop of Experimental & Behavioral Economists of the Americas (WEBEA) (Zoom), March 21

2022: Jindal School of Management, UT Dallas, October 3; U Gothenburg, summer

2021: U Iowa (Zoom), Oct 4; *Berlin Behavioral Economics Seminar Series* (Zoom), Jan 28

2020: Duke/UNC (Zoom), Nov 23; Middlebury U (MiddExLab Virtual Seminar Series; Zoom), August 13; *… many regular seminars canceled following the onset of the COVID-19 pandemic*

2019: U Arizona, Cognitive Science, Nov 22; U Southern California, Nov 4; UC Davis, Sept 23; U Arizona, MIS, Sept 13; U Gothenburg, summer; U Innsbruck, March 16-28; U Milan Bicocca, Feb 6; Bocconi U, Feb 4-11; U Côte d'Azur, Nice, France Jan 26-Feb 17

2018: Universidad de los Andes, Santiago de Chile, Dec 10; U Oregon, Nov 16; U Gothenburg, Summer; UC San Diego, May 2; Carnegie Mellon U, April 19

2017: UC Merced, Oct 4; USC, Oct 3; U Gothenburg, summer; U Leicester, July 7; Georgia State, Jan 13

2016: Bocconi, Oct; U Gothenburg, May-June; Lund U, May 26-27; U Illinois Urbana-Champaign, April 7

2015: Bocconi U, October 19-21; U Michigan (SBEE Seminar: "social, behavioral, experimental economics"), Sept 28; Einaudi Institute for Economics & Finance (EIEF), Rome, June 15-18; Uppsala U, May 26; Stockholm School of Economics, SITE, May 22; U Vienna, April 17; U Milan Statale, Feb 18; U Amsterdam, Feb 12; Tilburg U, Feb 10; U Lancaster, Jan 21; UC Santa Barbara, Jan 7

2014: Carlos III, Madrid, Dec 9; U Marseille, Nov 27; U Verona, Nov 17; U Gothenburg, Aug; U Nottingham, June 13; U Leicester, June 12; U Oxford, June 11; U Gothenburg, May; Einaudi Inst for Economics & Finance (EIEF), Rome, March 20-21; U Zurich, March 7; Bocconi U, Dept of Legal Studies, Feb 12; ECARES, Université Libre de Bruxelles, Feb 11; EUI, Florence, Jan 28

2013: U Gothenburg (VPP), Dec 2013; Maastricht U, Oct 24; U Gothenburg (VPP), ½ summer; Indiana U, April 26; Southern Methodist U, April 8; Rady School of Management, UCSD, March

2012: U Gothenburg (VPP), May-June; Bocconi U, April 16; Monash U, April; Curtin U, March

2011: U Arizona, Philosophy, Politics, Economics & Law Club, Nov 16; U Gothenburg (VPP), Oct; George Mason U, Oct 14; UT Dallas, Sept 26; Einaudi Institute for Economics & Finance (EIEF), Rome, ½ summer; U Copenhagen, June 9; U Gothenburg (VPP), ½ summer; U Arizona, Economics Club, Feb 17; U Arizona, Cognitive Science Colloqium, Jan 28

2010: U Gothenburg (VPP), Dec; ITAM, Mexico City, Oct 29; UC San Diego, Oct 20; U Calgary, Sep 17; U Gothenburg (VPP), May-June; Arizona State U, March 1

2009: U Canterbury, Dec; Bocconi, Nov; Gothenburg (VPP), July-Sept; Uppsala, May 26; Sthlm U, May

2008: Bocconi U, Sept 30; U Gothenburg (EEU Associate), May/June; U Pittsburgh, March; UC Santa Barbara (Snyder Fellow), Jan

2007: U Pittsburgh, Nov 27; U Central Florida, Nov 2; U Arizona, Dept of Psychology (CNS Seminar), Oct 15; Princeton U, Oct 2; Bocconi U, Aug; Curtin U of Technology, July 26; U Western Australia, ½ summer; U Oslo, June 4; U Gothenburg (EEU Associate), ½ summer; U Michigan, March 9; Texas A&M University, Jan 26; Rady School of Management, UCSD, Jan 18

2006: Harvard U, Nov 14; UC Davis, Oct 17; Lund U, June 1; U Gothenburg (EEU Associate), summer; UC San Diego, May 10; NYU, April 28; U Oregon, March 10

2005: SUNY Albany, Sept 27; Cornell U, Sept 26; U Gothenburg (Erik Malmsten Visiting Professor), summer; U Pittsburgh, April 15; U Arizona, College of Pharmacy, March 9

2004: U Arizona, Economics Club, Sept 22; Fuqua Business School, Duke U, May 12; UC Santa Barbara, March 12; U Arizona, Management & Organization Dept , Feb 11; Virginia Tech, Jan 30

2003: Bocconi U, April 8; Mälardalens Högskola, March 19; Uppsala U, March 18; Stockholm U, Dept of Sociology, Feb 17; U Oslo, Feb 13; U Gothenburg, Jan 30; Stockholm U, IIES, Jan 14

2002: Purdue U, Nov 12; U Chicago GSB, Nov 11; Harvard U, Nov 5; Örebro U, Oct 2; U Dortmund, July 15; U Cologne, July 2; U Arizona, June 24; U Munich, June 17; Pompeu Fabra, Barcelona, May 6; Humboldt U, Berlin, April; U Antwerp, March 20; U Leuven, March 19; Tinbergen Institute, Amsterdam, Jan 24; U Bonn (Humboldt Scholar), Jan-July [**Host:** Reinhard Selten]

2001: CERGE-EI, Prague, Dec; London School of Economics, Dept of Mathematics, Nov; U Växjö, Sept 27; UC Berkeley, Sept 10; U Chicago, Sept; U Vienna, July; SOFI, Stockholm, May 17; U Växjö, May 16; U Gävle, Feb 21; U Bonn, Feb; Umeå U, Jan 26; IUI, Stockholm, Nov 2000-Jan 2001

2000: Center Interdisc Research (ZiF), U Bielefeld, Aug; Technion, Haifa, April; IUI, Stockholm, Jan 17

1999: U Lund, Oct; U Haifa, July; U Vienna, May; Uppsala U, Dept of Philosophy, April 27

1998: Stockholm School of Economics, Oct 27; Humboldt U, Sept; U Haifa, May; Tilburg U (CentER), March; U Zurich, Jan

1997: U Helsinki, Nov 14; Tilburg U (CentER) Oct; FIEF, Stockholm, Sept 10; Uppsala U, Dept of Psychology, March 5

1996: U Stockholm, Sept 27; Tinbergen Institute, Amsterdam, April 22; U Oslo, March

< PhD: Tilburg U (CentER), March 1995; U Oslo, Nov 1994; Stockholm School of Economics, Oct 18, 1994; U Chicago, April 1993

talks@home

Purdue: *not yet*

Arizona: 9/24/03, 9/7/05, 3/1/06, 12/1/11, 9/18/12, 11/12/15, 11/8/18, 2/4/21, 4/7/21, 11/15/22, 9/15/23

Gothenburg: summers 2005-2014, 2016-19, 2022-26

Bocconi: September 25, 2013 (IGIER Visiting Students); Sept 19, 2014 (Food4Thought)

Stockholm: April 4, 2000; May 30, 2002; April 29, 2003

Bonn: May 15, 2002

Tilburg: CentER: Sept 19 1995; Game Theory: Oct 17 1995, Oct 21 1996, June 25 1997

Princeton (Micro Tea): Oct 4, 1993; April 4, 1994

Uppsala: April 24, 1992; Oct 6 1994; Nov 10, 1994

External funding

2024-26	Handelsbankens forskningsstiftelser, *Markets & Preferences*, SEK 1.5M (PI: Joe Vecci)
2009-12	NSF #0921929, *Psychological Game Theory with Applications*, $264K
2006-08	NSF #0617923, *Psychological Games & Communication*, $246K
2003-05	Russell Sage Foundation, *Trust & Communication in Partnerships*, $127K
2001-03	Swedish Competition Authority #93/2001, *Löften, kontrakt & konkurrens*
1999-01	Swedish Comp. Authority #96/1999, *När leder offentlig upphandling till hård konkurrens?*
1995-97	HSFR #F212/95, *Social Insurance, Norms & Individual Incentives*

Students

PhD advising/committee@home (* ⇒ main advisor): Yiwei Qu (PostDoc, Georgia State U [ExCEN]); Moira Gidseg (→Lecturer, College of the Holy Cross); Siyu Chen* 2025 (→PostDoc, USC); Timm Behler 2024 (→PostDoc, U Hamburg); Jeong Yeol Kim 2023 (→Ass't Prof, Korea Development School of Public Policy & Management), Rachel Mannahan* 2022 (→Ass't Prof, Tennessee Tech); Lina Andersson* 2022 (→Post- & telestyrelsen, Stockholm,); Shuya He 2022 (→Lazada, Singapore); Mitch Addler 2021 (→Lecturer, U Arizona), Senran Lin* 2019 (→Ass't Prof, SWUFE, China); Wenhao Wu (→Ass't Prof, Shanghai Tech); Jin Sohn* 2019 (→Ass't Prof, Dongbei U of Finance & Economics, Dalian); Sean Inoue 2018 (→Visiting Ass't prof, Lousiana State); Chris Candreva 2018 (→PostDoc, UT Arlington); Daehong Min 2017 (→PostDoc, NYU Abu Dhabi); Collin Weigel 2016 (→PostDoc, Johns Hopkins), Quyen Nguyen (2016; →Ass't Prof, Utah State), Dooseok Jang 2015 (→Researcher, Yonsei U, South Korea); David Rietzke 2014 (→Ass't Prof, U Lancaster); Ben Zamzow* 2013 (→Visiting Scholar, U Pittsburgh); Eric Cardella* 2012 (→Ass't Prof, Rochester Inst of Technology); Alex Roomets* 2011 (→PostDoc, Heidelberg); Matt Van Essen 2010 (→Ass't Prof, Alabama); Alec Smith* 2009 (→PostDoc, Caltech); Timothy O'Neill Dang* 2009 (→Lecturer, Arizona); Hironori Otsubo 2008 (→PostDoc, Max Planck Inst, Jena); Adrian Stoian 2008 (→Ass't Prof, Cal State, East Bay), Wafa Hakim Orman 2007 (→PostDoc, Baylor); Tim Davies 2007; Subhasish Dugar* 2006 (→Ass't Prof, Calgary); Maroš Servátka 2006 (→Ass't Prof, U Canterbury); Radovan Vadovič 2006 (→Ass't Prof, ITAM, Mexico City); Utteeyo Dasgupta* 2006 (→Ass't Prof, Franklin & Marshall College); Ninghua Du* 2005 (→Ass't Prof, Shanghai U of Finance & Economics); Adam Jacobsson* 2003 (→Ass't Prof, Stockholm U); Tobias Lindqvist* 2003 (→Researcher, Research Institute of Industrial Economics, Stockholm); Anne-Sophie Crépin* 2002 (→Researcher, Beijer Institute of Ecological Econ, Stockholm); Sofia Grahn* 2001 (→PostDoc, Uppsala)

External member of PhD committees, or 'opponent' at PhD/PhLic defenses: Clément Staner, Université Libre de Bruxelles, 2024; Claire Rimbaud, Lyon, 2021; Hannes Titeca, Exeter [*viva*], 2021; Gustav Karreskog, Stockholm School of Economics, 2021; Flora Li, Virginia Tech; Ashley Sauciuc, U Arizona, Dept of Accounting; Maxine Wei, U Leicester, 2017 [*viva*]; Luca Livio, U Libre de Bruxelles, 2016; Mark Bernard, Stockholm School of Economics, 2012 [opponent]; Carsten Nielsen, U Copenhagen, 2011; Elias Tsakas, U Gothenburg, 2008; Ted Rodgers, U Arizona Dept of Accounting, 2006; Therese Lindahl, Stockholm School of Economics, 2005 [opponent]; Malin Bergman, Stockholm School of Econ, 2003; Ylva Søvik, U Oslo, 2002; Jens Josephson, Stockholm School of Economics, 2001; Björn Persson, Stockholm School of Economics, 2001; Sofia Lundberg, Umeå U, 2001 [opponent]; Jens Josephson, Stockholm School of Economics, 2000 [opponent]; Alexander Matros, PhLic, Stockholm School of Economics, Feb 2000 [opponent]; Clas Pihlström, PhLic, Dept of Philosophy, Uppsala U, 1997 [opponent]

Undergraduate students: I taught, mentored, or advised several undergraduate students who later were admitted to good graduate programs. Ex: Chiara Aina (PhD student, U Zürich 2017) Michael Porcelacchia (PhD student, Yale 2016), Marco Stenborg Pettersson (PhD student, Brown, 2016) Giovanna Invernizzi (PhD student, Columbia, 2015), Antonio Giannino (PhD student, U Zürich, 2015), Matthew Hom (PhD student, Yale, 2012), Teagan Wall (Neuroeconomics PhD student, Caltech, 2011), Timothy Lamoureux (JD student, Harvard, 2010), Bonnie Wilson (PhD student, Duke, 2007), Peter Gross (PhD student, 2007, NYU), Sebastian Giwa (PhD student, Stockholm School of Economics), Krister Ahlersten (PhD, Stockholm School of Economics, 2007), Sofia Grahn (PhD, Uppsala, 2001), Thomas Lindström (PhD, Uppsala, 1998)

Teaching

2026/27	Experimental Economics (EE) (PhD); Behavioral Economics (Undergraduate = UG)
2025/26	*no teaching*
2024/25	BE-PhD-2nd-year; BE&EE-PhD [=combo half-course in 1st-year theory sequence]
2023/24	Behavioral Game Theory (BGT-UG); that BE&EE-PhD half-course
2021-23	BE-PhD
2020/21	*no teaching*
2017-20	BGT-UG; BE-PhD
2015-17	Game Theory (GT-UG); BGT-GU; BE-PhD
2013-15	EE & Psychology; BE-PhD **[@Bocconi]**
2012/13	GT-UG; EE-PhD
2011/12	BE-UG, BE-PhD
2010/11	EE-PhD; GT-UG
2009/10	*no teaching*
2008/09	Methods (PhD; joint w. Price Fishback)
2007/08	GT; EE (both UG)
2006/07	BE, EE (both PhD)
2005/06	Psychological Games (PhD, guest lectures, U Gothenburg), GT-PhD; BE/EE-PhD
2004/05	Strategy (UG); Intermediate Micro
2003/04	GT-PhD; EE-PhD; Strategy-UG
2000-03	Intermediate Micro; Micro II (PhD)
1999/00	Micro II (PhD); BE/EE-PhD
1998/99	Mathematics (GU); Introductory Micro [450 students!]
1997/98	Rationality & Knowledge in Games (PhD); Micro II (PhD)
1996/97	Micro II (PhD)
1994/95	GT-UG
1991-93	Corporate Finance (UG)
1989-90	Economics for Law students; Introductory Micro (TA)
1984-88	≈1000 hours of teaching in Swedish public schools (many courses/levels)

In addition: **Minicourses** on "Psychological Game Theory" (Uppsala U, Jun 2-4, 2026; Sapienza U of Rome, May, 2026; New South Wales, Dec 9-12, 2024; U Stockholm, May, 2009), on "Behavioral Game Theory" (U Gothenburg, October 24-25, 2023; U Oslo 2003), and on "Experimental Economics" (Lund U, 2000; I handled the IO part) … **Various lectures** at many "Spring Schools in Behavioral Economics" organized by/at FAIR/U Bergen + Rady/UCSD (*op.cit.* for the dates) … **Organization + lectures** at the 4th, 3rd, 2nd, and 1st "Summer Schools/Workshops on Psychological Game Theory (Soleto, Puglia, 2019; U Copenhagen, 2018; U East Anglia, 2017; Gothenburg 2016) … **Lectures** at "Summer Schools in Experimental Economics" in Trento, Sept 25-29, 2008 and at the Max Planck Inst, Jena, July 2022

Miscellaneous

Föreläsning: "Det ekonomiska samspelets psykologi," Företagarklubben i Motala, January 26, 2026
Lectures: "The Economics of Poker", U of Gothenburg, 2006-14, 2016-19, 2022-26
Academic Committee of the Board of Directors at Salpointe Catholic High School in Tucson, 2020-24
Lecture: "The Economics of Honesty," Financial Planners Association of Southern Arizona, Oct 12, 2022
Interview (by Leslie Tolbert) re psychological game theory: NPR's *Arizona Science*, Ep. 259, Nov 20, 2020
U of Arizona's campus-wide Faculty-Status Committee, 2020
Lecture: "The Economics of Honesty," The Rotary Club of Tucson, November 8, 2017

Lecture: "Leadership in the Lab," *Festival Economia*, Trento, June 1, 2014
Panel Discussion Moderator, "Us vs. Them," *Tucson Festival of Books*, March 10, 2012
Coordinator of Theory Workshop, U of Arizona, Spring 2011, Spring 2012
Excellence in Refereeing Award, *American Economic Review*, 2008, 2009, 2012, 2013, 2017
Eller College Website Redesign 08 Team member
Invited nominator: Nobel Memorial Prize in Economics Sciences: 2006-
Introductory remarks: "Peter Bohm Memorial Lecture", *ESA* meeting, September 30, 2006
Eller College P&T committee, U of Arizona, 2005-13
Editor for Working Paper series, U of Arizona, 2003-13, 15-
Press seminar (with Peter Bohm), *Politik på prov*, Swedish Ministry of Finance, June 11, 2003
Executive committee member, European Network for Training in Econ Research (ENTER) 2002-03
Discussant: *Nobel Lecture*: "Early Experimental Games", John F. Nash, Jr., SSE, Dec 7 2001
Invited lecture: "Experimental Economics", U of Gävle, February 21 2001
Lecture: "The Use of Mathematics in Economics", Stockholm U, May 17 2000
Lecture for PhD students: "How to Write a Paper in Economics", Stockholm U, Oct 10 1999.
Coordinator of seminar series, Stockholm U, 1999-2001
Librarian, Department of Economics, Stockholm U. 1998-1999
Workshop on advising PhD students [Jitka Lindén, Psychology], Sigtuna, Nov 20-21 1997
Coordinator of seminar series "General Theory & Methods", Uppsala U 1997-98
Hole-in-one, hole 3, Motala Golfklubb, 125 meters, 9-iron, July 11 1997
Coordinator of seminar series "Högre seminariet", Uppsala U 1996-98
Junior member of the "CentER Graduate School", Tilburg U, 1995–97
Lecture: "A Game-Theoretic Perspective on Rotary," Princeton Rotary Club, 1994
President, Nationalekonomiska Föreningen i Uppsala, 1991 (Vice President 1990)